



International Job Interview Coaching

About Us – Who are we?

Qalista was created to address the ongoing issues many professionals who target international companies face during their career evolutions: job interviews. While many professionals have extensive knowledge and experience concerning their areas of expertise, the majority of specialties do not prepare for actual job interviews, in international environments.

After combined years of expertise in Consulting Management (Information Technology and Automotive Engineering), Qalista's founders decided to support all types of professionals who wish to go global better target the right positions for them, increase their chances of success during interviews and improve their negotiation skills.

Background – What have we done before?

Co-founders: Business School Masters followed by International Engineering and IT Consulting Company Management experience.

Trainers: Experts in relevant fields (Management, Engineering, Finance, Accounting, Business Intelligence, Big Data...) with both operational and recruitment experience.

Benefits – What is the added value for you?

Improved efficiency during job interviews in international companies, leading to better success chances.

Increased confidence and control over interview contents and processes.

Enhanced negotiation power.

Methodology – How to reach the previously mentioned benefits?

- **A unique way to introduce yourself during interviews – the Skills Based Pitch (SBP)**
- **How to best handle questions and objections from international interviewers**
- **A lot of rehearsing focusing on key tips, tricks and best practices**

Our locations – Where can you find us?

Qalista has simultaneously started its support over 3 different locations, adapting to professionals in each situation to provide the highest possible level of added value. These locations are:

- Neuchâtel, Switzerland
- Paris, France
- Shanghai, China

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